



Value-Added Services Abound with All-In-One Business Management Solutions from Successware®

COLUMBIA, Md. (January 2024) – In addition to providing HVAC, electrical, plumbing, and other trades professionals with a superior field service management system, [Successware](#) has introduced a plethora of add-on services to help home service businesses run at their peak. The Successware team will be at **Booth #N3567** during the 2024 AHR Expo to share how their latest tools, consumer financing, vendor resources and savings are making day-to-day operations more streamlined and efficient.

Successware's platform provides all-in-one business management solutions integrated with its mobile application. Professionals in the HVAC, electrical and plumbing industries are able to digitize their business and workflows with a simpler, more intuitive interface, data-driven features and secure cloud-based hosting.

Success Tools

After debuting their new platform in 2022, Successware added a line of Success Tools to help businesses achieve optimal performance. These include:

- Successware Connection: call-taking software to answer calls, texts, and emails directly in the platform
- Successware Invoice: online customer payment tool that collects contactless, digital payments
- Successware BookIt: online appointment scheduling tool
- Successware Track: A version of Successware Mobile designed for apprentices and helpers who do not need the full functionality of the app

Successware Payments and Consumer Financing

In 2023, Successware introduced an in-house payment processing solution. Successware Payments provides faster ACH processing in the field, simplified billing and reconciliation of payments and invoices, digital invoicing with Successware Invoice, competitive processing rates, and a dedicated payments support specialist.

Successware also introduced a new consumer financing partner, BuyFin, to their customers in October 2023. BuyFin gives Successware customers the ability to onboard online as a merchant in as few as 10 minutes. Once onboarded, they can offer financing, multi-offer loan options, closed-loop funding, and a simple and fast application process.

Purchasing Wizard

In September 2023, Successware launched a new Purchasing Wizard. This feature allows for the creation of purchase orders based upon restocking requirements (min/max or usage) or task parts lists. The Purchasing Wizard automatically creates an item list that identifies all of the items to be ordered. If the item's PriceBook setup identifies a primary vendor, that information will be included in the list as well. The list is then used as the basis for creating purchase orders.

Premier Sourcing and Procurement

Finally, BuyMax is the exclusive sourcing and procurement partner for Successware customers. A BuyMax membership can cost up to \$5,500 per year but through Successware, it is free. BuyMax and their vendors help increase top-line revenue and minimize bottom-line expenses and span all cost of goods expense categories, including Equipment & Distribution, Fleet Solutions, Insurance, Communications, and Marketing. Learn more about BuyMax on the Successware website.

About Successware

Successware is an industry leading, business management software provider for the home services contractor industry dedicated to helping ensure customers have all the resources they need to manage and grow their business. Successware is part of Authority Brands, Inc., the parent company to leading home service brands across the plumbing, electrical services, residential cleaning, at-home care, swimming pool repair and maintenance, tree removal, restoration, junk removal, lawn maintenance and pest control services sectors. For more information, visit www.successware.com or call 888-272-8009.

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